



**P** : 0755-8760133

**W**: [www.auto-defend.com](http://www.auto-defend.com)

## **Distributor & Agent (pv & cv accessories)**

Over the years Typicam Technology Co.(TTC) is on a fast pace growth curve and we are looking for dedicated self-starters to contribute to our rapid pace. TTC is a privately owned company headquartered in ShenZhen China ([www.auto-defend.com](http://www.auto-defend.com)), Welcome to work with you and join together move ahead.

**【We are searching for a reliable distributor to join our team. The distributor's responsibilities include negotiating with customers and vendors to reach agreement, finance-process, inspecting and receiving goods, conducting market research, and updating records. You should be able to identify new business opportunities and also provide staff training.】**

### **Responsibilities included but not limited to:**

1. Overseeing the delivery, loading, and unloading products and goods, and ensuring they are safely transported.
2. Conducting stock inspections in a timely manner and reporting any issues to the relevant parties.
3. Scheduling workshops with new staff and sales representatives.
4. Conducting research on market trends and attending product launches and networking events.
5. Assisting with the planning of product launches and brand events.
6. Performing regular inventory checks and maintaining stock levels.
7. Following up with potential clients and offering top-notch customer service.
8. Moving more products and securing new clients each month.
9. Arranging meetings with suppliers and developing more effective marketing strategies.

### **Experience & Requirements:**

1. More than 3 years experiences in Automotive electronic accessories.
2. Able to improve relationships with customers and keep abreast of market trends.
2. Outstanding candidates should be friendly, well-organized, and able to focus under pressure.
3. Superb interpersonal and communication skills.
4. Resilience and a high degree of professionalism.
5. Strong multitasking abilities.

### **Typicam Technology Co.LTD (TTC)**

6. Good time management and the ability to collaborate with others.
7. Excellent record-keeping skills.

**If interested, please submit your resume and position applying for to:**

**[Info@auto-defend.com](mailto:Info@auto-defend.com)**

For more information please look at us up at the below links for more details:

<http://auto-defend.com/>